



THE KAWARTHA FAMILY BUSINESS GROUP

The Kawartha Family Business Group (KFBG) is a growing community of family businesses and advisors who work together to better understand how family businesses grow and connect. KFBG provides the opportunity to discuss and share experiences that are unique to a family business.

**Sessions are held at the Best Western Plus Otonabee Inn Peterborough
4:30 – 6:30 pm.**

To RSVP, or for more information, contact Michelle O'Neill
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or

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KawarthaFamilyBusinessGroup



Tuesday October 9, 2018.

Street Savvy Sales Leadership

Author, certified sales skills and business coach, Mark Welch, will help you build sales competencies that consistently win new business. Whether you wear multiple hats or have a more formal sales team in your family business, everyone will benefit from learning how to be more sales focused by working with best in class sales processes.

Monday November 19, 2018.

Weed and the Workplace

Ready to deal with the legalization of cannabis in your workplace? Chris Russell, Partner, LLF Lawyers and Matthew Savino, Managing Partner & Senior Consultant, SHRP will present what employers should know and what employees should expect from the legalization of marijuana.

Monday January 28, 2019.

Courageous Conversations

Succession planning is often considered something that can wait until tomorrow, but what if circumstances change before your plan is set-up? We will revisit succession planning through the lens of engaging in courageous conversations, led by Darrell Wade, certified Family Enterprise Advisor. Darrell will offer a framework to allow you to work through the challenges of your own family dynamics by fostering open communications enabling you to develop a succession plan that works for you and your family.

Monday March 25, 2019.

Empower Your Business

Hosted by RBC business specialists; practical tools and advice will be shared to empower your family business - more details to come.

Monday May 13, 2019.

Is Family Business Succession Planning Keeping You Up at Night?

There are many questions related to management and ownership succession in family businesses that tend to keep owners up at night.

Danielle Walsh, founder of Walsh Family Business Advisory Services, will explain how to address these questions by integrating the all-important family component with the technical components of the family business succession plan.

