

*The Kawartha Family Business Group (KFBG) is a growing community of family businesses and advisors who work together to better understand how family businesses grow and connect. KFBG provides the opportunity to discuss and share experiences that are unique to a family business.*

## **MONDAY OCTOBER 17, 2016**

### **Turning Conflict into Profit**

#### **Michael Walker, Legendary Coaching**

Michael's fresh approach to conflict will help eliminate unhealthy conflict and empower healthy conflict. Today's leaders are becoming tired of unhealthy conflict robbing them of time, talent, money and relationships. Join us at this event to learn how to turn conflict into profit with a set of tools to assess, design, implement and monitor your own Conflict Management System.

## **MONDAY NOVEMBER 14, 2016**

### **Panel: Entrepreneurs Needed: Family Businesses Should Apply**

Over the years we've heard that families that want to stay in business for generations don't have a choice but to encourage entrepreneurship in and out of their family business.

With a shared mandate to foster entrepreneurship, our panelists will outline the funding, training and support programs that are available to you. We will also hear from Entomo Farms in Norwood who leveraged these combined resources to help grow their family business.

## **MONDAY FEBRUARY 13, 2017**

### **Improving Working Relationships and Productivity in a Multi-Generational Business.**

#### **Shawn Casemore – Casemore and Co.**

Never before have we been faced with such generational diversity in the workplace. With the number of millennials in North America joining the workplace soon to surpass Generation X and Baby Boomers, we are poised for a distinct shift (or collision!) in how we interact, communicate, and work... and at home!

## **MONDAY APRIL 10, 2017.**

### **Navigating Choppy Waters: Contingency Planning for Family Business**

#### **Venue: The Canadian Canoe Museum**

A business plan that only considers only the best-case scenarios isn't likely to last long. At some point, most businesses find themselves in choppy waters. Anticipating risks to your company, including seasonal drops in revenue, stronger competition or changes in your family are crucial to ensure your business strategy has the vision necessary to keep your family business from being caught off-guard. Our guest speaker will explore the very important topic of contingency planning, exploring a wide span of possible issues, consideration and solutions. After all, the more risks you can anticipate, the better prepared you will be to navigate through choppy waters.

## **THURSDAY MAY 25, 2017**

### **Jack Bingleman, Founder of the Office Depot/ Staples Canada.**

Regardless of the size of your family business, there are lessons to be learned from Jack's story as a retailing maverick. Looking at the retailing landscape in 1990, Jack identified a need for a Staples or Office Depot-type retailing experience in Canada. Using his decades of experience as a senior executive in the retailing industry, he approached Staples US, and the rest they say is history.

### **Sessions are held at the Best Western Otonabee Inn Peterborough, unless otherwise noted. 4:30 – 6:30 pm.**

To RSVP or for more information, please contact Michelle O'Neill [michelle@maxcommunication.ca](mailto:michelle@maxcommunication.ca) or Jhane Brasier [Jhane@maxcommunication.ca](mailto:Jhane@maxcommunication.ca)

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